

Business Cooperation Database

Profile Extraction

Produced the 03/08/2009

General Information

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| Profile ID | 20080905030 |
| Summary | A German company active in the field of wholesale and trade with spareparts for trucks is looking for European partners for its distribution network. |
| Creation Date | 05/09/2008 |
| Last Update | 05/09/2008 |
| Expiration Date | 05/09/2009 |

Intermediary Information

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|------------------|---|
| EIC-Code | DE150080-01 |
| Name | Zenit Zentrum Für Innovation Und Technik Nordrhein-Westfalen |
| Abbreviated Name | |
| Address | Bismarckstraße 28 |
| Postal Code | D-45470 |
| Town | Mülheim An Der Ruhr |
| Country | Germany |
| Telephone | +49 208/3000421 |
| Fax | +49 208/3000429 |
| E-Mail | mk@zenit.de |
| WWW-Address | http://www.nrw-europa.de |
| Contact Person | |
| Title | Mrs. |
| First Name | Marie-Theres |
| Family Name | Kraienhorst |

E-Mail mk@zenit.de
Telephone +49 208/3000421

Company Information

Year established 1948
Turnover (in Million Euro) 10 to 50
Number of Employees 250 or more
Activity Codes (NACE-Code) Sale of motor vehicle parts and accessories
Wholesale trade of motor vehicle parts and accessories
Company's Products / Activities (main products, services, core activities) The German company is the leading European retailer for spare parts and accessories for commercial vehicles and buses of all types. Rounding the range off are spare parts for cars.
Contact Languages English, German,
Certification/Quality standard ISO9000
Already Engaged in International Co-operation Yes
Percentage of Trans-National Activities 10% to 49%

Co-operation Proposal Information

Co-operation Offer Financial Co-operation
Joint Venture
Co-operation Request Commercial Co-operation
Trade Intermediary services (agent, representative, distributor)
Financial Co-operation
Joint Venture
Target Countries Austria
Belarus
Belgium
Bulgaria
Cyprus
Czech Republic
Denmark
Estonia
Finland

France
 Germany
 Greece
 Hungary
 Ireland
 Italy
 Latvia
 Lithuania
 Luxembourg
 Malta
 Netherlands
 Poland
 Portugal
 Romania
 Russian Federation
 Slovakia
 Slovenia
 Spain
 Sweden
 United Kingdom

Full Description : (Specification of co-operation request / offer)

A German company is the leading European retailer for spare parts and accessories for commercial vehicles and buses of all types. Rounding the range off are spare parts for cars. The company is looking for cooperation partners in Europe to join the company's distribution network.

Main advantages the company could offer to a potential partner

Big quantity of articles in central warehouse, reasonable co-operation prices, knowledge, know-how, marketing support

Partner Information

Type of Partners

Company

Field of Activities

Trade (Buying/Selling)

Number of Employees

1 to 9
 10 to 49

Previous Experience

No Preference

Expected input of the partner

The partner should have a good expertise in the local market and should be an expert in trading spare parts and industrial supply.