

Business Cooperation Database

Profile Extraction

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General Information

Profile ID	20081007019
Summary	UK-based operator and distributor of franchise parts for the automotive industry seeks business partners, as well as new suppliers and wholesalers, for exporting large volumes of franchise parts to Europe.
Creation Date	07/10/2008
Last Update	07/10/2008
Expiration Date	07/10/2009

Intermediary Information

EIC-Code	UK150292-03
Name	The London Chamber Of Commerce And Industry
Abbreviated Name	
Address	33 Queen Street
Postal Code	EC4R 1AP
Town	London
Country	United Kingdom
Telephone	+44 20 7203 1838
Fax	+44 20 7203 1812
E-Mail	tvanessen@londonchamber.co.uk
WWW-Address	http://www.londonchamber.co.uk
Contact Person	
Title	M
First Name	Edward
Family Name	Ricketts

E-Mail ericketts@londonchamber.co.uk

Telephone +44 20 7203 1838

Company Information

Year established 1987

Turnover (in Million Euro) 10 to 50

Number of Employees 250 or more

Activity Codes (NACE-Code) Sale of motor vehicle parts and accessories
Retail trade of motor vehicle parts and accessories

Company's Products / Activities (main products, services, core activities) The company is a franchise parts operator and distributor for the automotive industry. Based in Norfolk, Suffolk and London the company is the largest dealer in the UK of genuine, original and after market parts for major Italian car firms. Also specialises in spare parts of major French and Japanese firms. Offers large-scale export and import of multi-franchise parts.

Contact Languages English,

Certification/Quality standard ISO9000

Already Engaged in International Co-operation Yes

Percentage of Trans-National Activities 10% to 49%

Co-operation Proposal Information

Co-operation Offer Commercial Co-operation
Trade Intermediary services (agent, representative, distributor)
Franchise

Co-operation Request Commercial Co-operation
Trade Intermediary services (agent, representative, distributor)
Franchise

Target Countries Austria
Belgium
Bulgaria
Cyprus
Czech Republic
Denmark

Estonia
Finland
France
Germany
Greece
Hungary
Ireland
Italy
Latvia
Lithuania
Luxembourg
Malta
Netherlands
Poland
Portugal
Romania
Slovakia
Slovenia
Spain
Sweden
United Kingdom

Full Description : (Specification of co-operation request / offer)

British company seeks new opportunities for export and import of large volumes of Fiat franchise parts. Also seeking new suppliers and wholesalers for spare parts of major French, Italian and Japanese car manufacturers. The company therefore offers its services as a trade intermediary, while also looking to establish a franchise partnership with interested firms from across the EU.

Main advantages the company could offer to a potential partner

The company offers a high level of customer service for exports, as well as excellent prices for volume sales. The company is the largest franchise dealer for a major Italian car manufacturer in the UK, and is seeking to expand its business activities through other franchises, including pattern parts.

Partner Information

Type of Partners

Company

Field of Activities

Production

Trade (Buying/Selling)

Number of Employees	10 to 49 50 to 249 250 or more
Previous Experience	Preferred
Expected input of the partner	Good English Language skills, a good quality of product and packaging, reliability and the potential to purchase in volume are expected of the partner.
