

Business Cooperation Database

Profile Extraction

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General Information

Profile ID	20100114027
Summary	A Bulgarian IT company, specialized in providing web services offers know-how and expertise related to development, implementation and management of customized all-in-one packages of IT services including website design and search engine optimization (SEO) for effective internet representation (joint venture).
Creation Date	14/01/2010
Last Update	18/06/2010
Expiration Date	18/06/2011

Company Information

Year established	2009
Turnover (in Million Euro)	Up to 2
Number of Employees	1 to 9
Activity Codes (NACE-Code)	Other telecommunications activities Data processing, hosting and related activities; web portals
Company's Products / Activities (main products, services, core activities)	The company offers complete start-to-finish packages featuring, design (including corporate identity), development and optimization of websites, online stores and web-based applications, graphic design and printing.
Contact Languages	Bulgarian, English, Russian,
Certification/Quality standard	Other : All services offered by the company match EU and global IT standards applicable in the sphere;
Already Engaged in International Co-operation	Yes
Percentage of Trans-National Activities	10% to 49%

Co-operation Proposal Information

Co-operation Offer	Financial Co-operation Joint Venture
Co-operation Request	Financial Co-operation Joint Venture
Target Countries	Austria Belgium Bulgaria Cyprus Czech Republic Denmark Estonia Finland France Germany Greece Hungary Ireland Italy Latvia Lithuania

Luxembourg
Malta
Netherlands
Poland
Portugal
Romania
Slovakia
Slovenia
Spain
Sweden
United Kingdom

Full Description : (Specification of co-operation request / offer)

A Bulgarian IT company, specialized in providing web services (to practically boost business internet representation, sales increase and client satisfaction), offers know-how and expertise in several ICT aspects, including design, development and search engine optimization of websites, web-based applications development, and graphic design and printing services. The company is looking for joint venture partnership with both service sector and industrial companies in relation to the expertise and capacity it offers. The company offers mid- and long term technological partnership to companies relying on internet representation for their business. Such technological partnership includes development of customized web-based application related to internal company management, monitoring the effectiveness of work with suppliers and the processing of feedback from clients.

Main advantages the company could offer to a potential partner

The IT company has both the experience and capacity to see projects through. It is internationally represented through its office in Cambridge, England. The company offers individual approach to each project as well as effective coordination with the client in order for the final results to be as expected. The offers are highly competitive in terms of price/quality and cost effectiveness both on the domestic and foreign market. The company offers complete start-to-finish packages featuring, design (including corporate identity), development and optimization of websites, online stores and web-based applications, graphic design and printing.

Partner Information

Type of Partners	Company
Field of Activities	Manufacturing Services Trade (Buying/Selling)
Number of Employees	1 to 9 10 to 49 50 to 249
Previous Experience	No Preference
Expected input of the partner	Readiness to launch and see through a project, contact person assigned to carry out the coordination of the project on behalf of the client company, who will also be responsible to work on the preliminary project development and supply of text and graphic materials to the website developer.
