

Business Cooperation Database

Profile Extraction

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General Information

Profile ID	20100315044
Summary	A French company specialised in telecom engineering & IT services is looking to build strong partnerships or acquire companies in all Europe.
Creation Date	15/03/2010
Last Update	19/04/2010
Expiration Date	19/04/2011

Company Information

Year established	2005
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Turnover (in Million Euro)	More than 50
Number of Employees	250 or more
Activity Codes (NACE-Code)	Wireless telecommunications activities
Company's Products / Activities (main products, services, core activities)	TELECOM Expertise : Telecom Engineering package focuses on supporting clients in putting together telecom networks, whether mobile, fixed or data networks in compliance. With a renowned experience in telecommunication networks, they have developed a real know-how from defining networks to integrating and maintaining components. They are specialist in implementing end-to-end networks: - Equipment - Architecture - Passive and active network infrastructures - Systems IT Expertises : - Architecture & urbanization - Business application development - Information system management - Science & technology software engineering - Systems, networks & telecommunications

Contact Languages English, French,

Certification/Quality standard Other : CMMI

Already Engaged in International Co-operation Yes

Percentage of Trans-National Activities 50 or more

Co-operation Proposal Information

Co-operation Offer Financial Co-operation
Joint Venture
Merger or exchange of shares

Co-operation Request Financial Co-operation
Joint Venture
Merger or exchange of shares
Sale / Acquisition of a complete company or a part of it

Target Countries Austria
Belgium
Bulgaria
Croatia
Cyprus
Czech Republic
Denmark
Estonia
Finland
France

Germany
Greece
Hungary
Iceland
Ireland
Italy
Latvia
Lithuania
Luxembourg
Macedonia, The Former Yugoslav Republic Of
Malta
Montenegro
Netherlands
Norway
Poland
Portugal
Romania
Russian Federation
Slovakia
Slovenia
Spain
Sweden
Switzerland
Turkey
United Kingdom

Full Description : (Specification of co-operation request / offer)

A French company specialised in telecom engineering & IT services is looking to build strong partnerships or acquire companies in telecom services in Europe. They are present in France, Netherlands, Belgium, Canada and Morocco. 35% of their activities are dedicated to the Telecom sector (from network implementation, deployment, supervision, optimization to IT services). They looking for companies in the same field for a Joint Venture, a merge or an acquisition. They work very closely with telecom operators and manufacturers and they are looking to expand their operation all over Europe.

Main advantages the company could offer to a potential partner

They have very strong expertise in telecom services and a lot of references. They are also an official supplier for many telecom operators which will be very important to be able to work with them in other countries.

Partner Information

Type of Partners

Company

Field of Activities	Services
Number of Employees	10 to 49
	50 to 249
	250 or more
Previous Experience	No Preference
Expected input of the partner	The company must be already working in telecom services to be a door opener in order to propose all their services.
