

Business Cooperation Database

Profile Extraction

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General Information

Profile ID	20080917006
Summary	Spanish company specialized in designing, developing and maintaining software applications offers as subcontractor for IT outsourcing and looks for joint venture partners.
Creation Date	17/09/2008
Last Update	22/07/2009
Expiration Date	22/07/2010

Company Information

Year established	2006
Turnover (in Million Euro)	Up to 2
Number of Employees	50 to 249
Activity Codes (NACE-Code)	Computer programming, consultancy and related activities Computer consultancy activities Other information technology and computer service activities Business support service activities n.e.c.
Company's Products / Activities (main products, services, core activities)	IT Outsourcing: Design, development and maintenance of IT applications.
Contact Languages	English, Spanish,
Certification/Quality standard	None
Already Engaged in International Co-operation	Yes
Percentage of Trans-National Activities	50 or more

Co-operation Proposal Information

Co-operation Offer	Financial Co-operation Joint Venture Technical & Production Subcontracting / outsourcing activities
Co-operation Request	Financial Co-operation Joint Venture
Target Countries	Armenia Austria Belgium Bulgaria Chile Cyprus Czech Republic Denmark Estonia Finland France Germany Greece Hungary Iceland Ireland Italy

Latvia
Lithuania
Luxembourg
Macedonia, The Former Yugoslav Republic Of
Malta
Netherlands
Norway
Poland
Portugal
Romania
Russian Federation
Slovakia
Slovenia
Spain
Sweden
Switzerland
Turkey
United Kingdom
United States

Full Description : (Specification of co-operation request / offer)

Spanish company based in Madrid specialized in design, development and maintenance of IT applications is offering to act as subcontractor. They use a combined model of onshore/offshore outsourcing services in order to develop tailor-made solutions for each client. They offer their knowledge in IT outsourcing for those companies in any sector that are looking for specialized services in order to reduce the costs of having these IT services in their own company. In addition, they are also looking for joint venture partners to carry out IT outsourcing projects.

Main advantages the company could offer to a potential partner

The company offers a successful and efficient model of offshore/onshore outsourcing, flexibility, experience and a comprehensive service (consultancy, development, maintenance and training).

Partner Information

Type of Partners

Company

Field of Activities

Manufacturing
Services
Trade (Buying/Selling)

Number of Employees

1 to 9
10 to 49
50 to 249
250 or more

Previous Experience

No Preference

Expected input of the partner

Organisations looking to start a process of IT outsourcing.
