

Business Cooperation Database

Profile Extraction

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General Information

Profile ID	20081119041
Summary	Luxembourg company, specialised in private international services in IT and business capacity outsourcing, is looking for resellers and for partners for the establishment of delivery centres in eastern countries.
Creation Date	19/11/2008
Last Update	14/06/2010
Expiration Date	14/06/2011

Company Information

Year established	2007
Turnover (in Million Euro)	Up to 2
Number of Employees	1 to 9
Activity Codes (NACE-Code)	Other business support service activities n.e.c.
Company's Products / Activities (main products, services, core activities)	The Luxembourg company is a private international services company headquartered in the Grand-Duchy of Luxembourg, offering IT and business capacity outsourcing to near shore eastern countries. The Luxembourg company extends enterprises with dedicated, skilled resources in nearshore locations achieving major cost efficiencies.
Contact Languages	English, French, German,
Certification/Quality standard	None
Already Engaged in International Co-operation	Yes
Percentage of Trans-National Activities	10% to 49%

Co-operation Proposal Information

Co-operation Offer	Financial Co-operation Joint Venture Sale / Acquisition of a complete company or a part of it
Co-operation Request	Commercial Co-operation Trade Intermediary services (agent, representative, distributor)
	Financial Co-operation Joint Venture Sale / Acquisition of a complete company or a part of it
Target Countries	Belgium Netherlands Poland Romania Ukraine

Full Description : (Specification of co-operation request / offer)

The Luxembourg company is a private international services company headquartered in the Grand-Duchy of Luxembourg, offering IT and business capacity outsourcing to near shore eastern countries. The Luxembourg company extends enterprises with dedicated, skilled resources in nearshore locations achieving major cost efficiencies. Therefore, the company is looking for resellers or partners for the Benelux market. They are looking for partners because the company is planning to start new delivery centres in Ukraine, Poland and Romania through Joint Venture, acquisitions or investments.

Main advantages the company could offer to a potential partner

The Luxembourg company offers a complete technical background to potential partners.

Partner Information

Type of Partners

Company

Field of Activities

Manufacturing
Services

Number of Employees

1 to 9
10 to 49
50 to 249
250 or more

Previous Experience

No Preference

Expected input of the partner

The potential partners should be ready to enter long term partnerships.
