

Business Cooperation Database

Profile Extraction

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General Information

Profile ID	20100212027
Summary	Romanian company specialized in developing custom software applications and business software is interested in becoming a subcontractor for foreign UE companies from the IT domain.
Creation Date	12/02/2010
Last Update	17/02/2010
Expiration Date	17/02/2011

Company Information

Year established	2001
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Sweden
United Kingdom

Full Description : (Specification of co-operation request / offer)

Romanian company specialized in developing custom software applications and business software is interested in becoming a subcontractor for foreign UE companies from the IT domain. The SME is interested in outsourcing activities for other IT companies, in producing custom software application and offering its services in software development. The main products are based on: programming languages, platforms, technologies and frameworks. The company uses a development process that allows it to create software solutions iteratively within predictable budgets and schedules, due to its progressive understanding of the requirements and the business settings of the customers. The SME offers its services in custom application development for IT and non IT companies based on well defined development process covering: requirements definition, software architecture design, coding and testing. The company offers IT consultancy for software development start-ups as well as to other companies looking to improve their development process.

Main advantages the company could offer to a potential partner

The Romanian company who kept investing in knowledge transfer and staff training developed in 9 years of experience a manageable and transparent processes representing the foundation of long term win-win partnerships with the customers. The flexible SME promotes the latest software development technologies, helps customers use them, encourages customer involvement at all development stages and responds in a rapid and flexible manner to customer requests. The effective teamwork has always been the recipe for success. This is why the structure of each team is dictated either by overall company needs (testing and technical documentation teams), or by the specific needs of each project (project teams). The company acts in the European market, especially in the medical laboratories sector and is participating in some European funded projects (FP7) in partnership with big companies.

Partner Information

Type of Partners	Company
Field of Activities	Manufacturing Services Trade (Buying/Selling)
Number of Employees	10 to 49 50 to 249 250 or more
Previous Experience	Preferred
Expected input of the partner	The potential partner must be honest, punctual, experienced in the IT domain and well placed in the market.
