

Business Cooperation Database

Profile Extraction

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General Information

Profile ID	20100209002
Summary	Romanian company specialized in customized management information systems for both international and domestic market and in services related to IT systems management within the organization, wants to become a subcontractor for foreign partners who want to outsource a part of its activity on IT.
Creation Date	09/02/2010
Last Update	17/02/2010
Expiration Date	17/02/2011

Company Information

Year established	2006
Turnover (in Million Euro)	Up to 2
Number of Employees	10 to 49
Activity Codes (NACE-Code)	Computer programming, consultancy and related activities
Company's Products / Activities (main products, services, core activities)	The company's core activities are software development and application integration. The main products are software solutions for: enterprise resource planning, customer relationship management, document management, bug tracking solution and online trading platform. The company also offers consultancy and professional advices in IT systems management, in choosing the best solution for the business.
Contact Languages	English,
Certification/Quality standard	None
Already Engaged in International Co-operation	Yes
Percentage of Trans-National Activities	10% to 49%

Co-operation Proposal Information

Co-operation Offer	Technical & Production Subcontracting / outsourcing activities
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Co-operation Request

Target Countries	Austria Belgium Bulgaria Cyprus Czech Republic Denmark Estonia Finland France Germany Greece Hungary Ireland Italy Latvia Lithuania Luxembourg
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Malta
Netherlands
Poland
Portugal
Romania
Slovakia
Slovenia
Spain
Sweden
United Kingdom

Full Description : (Specification of co-operation request / offer)

Romanian company specialized in customized management information systems for both international and domestic market and in services related to IT systems management within the organization, wants to become a subcontractor for foreign partners who want to outsource a part of its activity on IT. The SME is interested in offering outsourcing activities to foreign partners who want to subcontract a company in IT, to produce customized software solutions for business and to in offering its services to help the client answer questions related to IT systems management within organization. Whether its about integrated systems, application integration, software development, network administration, training or licensing deals, the companys specialists can offer right advices in choosing the best solution for the business.

Main advantages the company could offer to a potential partner

The Romanian SME can offer a competitive advantage for its partners, assuring a transparent software development process, by having a professional and young team and being able to provide a good ratio work quality/price. The outsourcing experience for the Belgian market and the strong motivated and highly skilled team of IT specialists, are well-integrated into a mature IT outsourcing business model. The specialists of the company can approach complex projects in data management, enterprise applications, data warehouse, business intelligence, data security, web applications. The mission of the romanian SME is to continuously provide improvement to the clients performance by increasing the quality and efficiency of business and information processes.

Partner Information

Type of Partners	Company
Field of Activities	Services
Number of Employees	1 to 9
	10 to 49
	50 to 249
Previous Experience	No Preference
Expected input of the partner	The ideal partner must have an understanding of the software market, an established customer base and a highly professional attitude.
