

Business Cooperation Database

Profile Extraction

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General Information

Profile ID	20090619033
Summary	Romanian company specialized in software production is looking for European company for subcontracting, licensing and trade intermediary services and also offers to be the subcontractor for European companies specialized in software production
Creation Date	19/06/2009
Last Update	18/06/2010
Expiration Date	18/06/2011

Company Information

Year established	1999
Turnover (in Million Euro)	Up to 2
Number of Employees	10 to 49
Activity Codes (NACE-Code)	Computer programming, consultancy and related activities Other information technology and computer service activities
Company's Products / Activities (main products, services, core activities)	production of personalized software; trade of IT products (software and hardware product).
Contact Languages	English, Hungarian, Romanian, Spanish,
Certification/Quality standard	None
Already Engaged in International Co-operation	Yes
Percentage of Trans-National Activities	0% to 9%

Co-operation Proposal Information

Co-operation Offer	Commercial Co-operation Trade Intermediary services (agent, representative, distributor)
	Technical & Production Subcontracting / outsourcing activities
Co-operation Request	Commercial Co-operation Trade Intermediary services (agent, representative, distributor)
Target Countries	Austria Belgium Bulgaria Cyprus Czech Republic Denmark Estonia Finland France Germany Greece Hungary Ireland Italy Latvia Lithuania Luxembourg

Malta
Netherlands
Poland
Portugal
Romania
Slovakia
Slovenia
Spain
Sweden
United Kingdom

Full Description : (Specification of co-operation request / offer) Romanian company specialized in IT (software production, trade with IT products) is looking to be distributor for other European IT companies. At the same time the company is also looking for distributors for own products as well as other products that it has licenses for. The company is also offers to be the subcontractor of other European companies specialized in software production

Main advantages the company could offer to a potential partner Experienced workforce; good overview of the Romanian IT market, good relations with other IT companies from Satu-Mare county

Partner Information

Type of Partners	Company
Field of Activities	Manufacturing Services Trade (Buying/Selling)
Number of Employees	1 to 9 10 to 49
Previous Experience	No Preference
Expected input of the partner	Target company should be a software producer or has to be involved in trading IT products (hardware and software)
