

Business Cooperation Database

Profile Extraction

Produced the 23/06/2010

General Information

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| Profile ID | 20091201027 |
| Summary | A UK based IT company seeks a European trade intermediary in order to distribute a wide range of their IT services across the EU. |
| Creation Date | 01/12/2009 |
| Last Update | 15/04/2010 |
| Expiration Date | 15/04/2011 |

Company Information

| | |
|----------------------------|---------|
| Year established | 2009 |
| Turnover (in Million Euro) | Up to 2 |

| | |
|--|--|
| Number of Employees | 1 to 9 |
| Activity Codes (NACE-Code) | Other information technology and computer service activities |
| Company's Products / Activities (main products, services, core activities) | The company provides IT services to SME and large enterprises by experienced professionals which includes Enterprise Applications Development and Web Applications (Web 2.0) and Customized Desktop Applications. The company has proven expertise in Mobile Development across various platforms including Symbian and J2ME. The company also provides location based services/applications and vehicle tracking solutions. |
| Contact Languages | English, |
| Certification/Quality standard | None |
| Already Engaged in International Co-operation | No |
| Percentage of Trans-National Activities | 0% to 9% |

Co-operation Proposal Information

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|----------------------|--|
| Co-operation Offer | |
| Co-operation Request | Commercial Co-operation Trade Intermediary services (agent, representative, distributor) |
| Target Countries | Austria Belgium Bulgaria Cyprus Czech Republic Denmark Estonia Finland France Germany Greece Hungary Ireland Italy Latvia Lithuania Luxembourg Malta Netherlands |

Poland
Portugal
Romania
Slovakia
Slovenia
Spain
Sweden
United Kingdom

Full Description : (Specification of co-operation request / offer)

A UK based IT company is looking for a commercial partnership with European companies that could distribute a range of their IT services, which include enterprise application development, web applications and customized desk top applications.

Main advantages the company could offer to a potential partner

Potential partners can highly benefit from the excellent expertise and the wide range of IT services available to them. The company is able to help potential partners to get their product on the market in the least possible time, by utilizing their skills in various technologies in order to implement their partner's concept or idea.

Partner Information

Type of Partners

Company

Field of Activities

Services

Number of Employees

1 to 9

Previous Experience

No Preference

Expected input of the partner

ICT and literacy skills, and able to use IT terminology with ease when interfacing with the end user. Able to specify the requirements articulately, so as that the project cost and proposal can be made to the potential partner.
